

.....

 2. Is your Company part of a larger Group? If so, please give brief details and indicate how your Company fits into the Group structure:

.....

3. How long has your Company been in business continuously? years

4. How would your Company support the aims of the ESA?

.....

5. What is the annual turnover of sealing products of your Company? (including subsidiaries)

(please tick one on each side)

(a) Worldwide		(b) in Europe
<input type="checkbox"/>	Up to 1 million Euro's	<input type="checkbox"/>
<input type="checkbox"/>	1 - 5 million Euro's	<input type="checkbox"/>
<input type="checkbox"/>	5 - 20 million Euro's	<input type="checkbox"/>
<input type="checkbox"/>	over 20 million Euro's	<input type="checkbox"/>

If your Company is part of a larger Group, what is the annual turnover of sealing products of the entire Group?

(please tick one on each side)

(a) Worldwide		(b) in Europe
<input type="checkbox"/>	Up to 1 million Euro's	<input type="checkbox"/>
<input type="checkbox"/>	1 - 5 million Euro's	<input type="checkbox"/>
<input type="checkbox"/>	5 - 20 million Euro's	<input type="checkbox"/>
<input type="checkbox"/>	over 20 million Euro's	<input type="checkbox"/>

6. How many staff does your Company employ **directly** in Europe?

(a) in total <i>(please tick <input checked="" type="checkbox"/> one)</i>	(b) technical staff # <i>(please tick <input checked="" type="checkbox"/> one)</i>	(c) manufacturing staff <i>(please tick <input checked="" type="checkbox"/> one)</i>	(d) quality control staff <i>(please tick <input checked="" type="checkbox"/> one)</i>	(e) sales/marketing staff <i>(please tick <input checked="" type="checkbox"/> one)</i>
up to 20	up to 5	up to 10	up to 5	up to 5
21 - 50	6 - 10	11 - 25	6 - 10	6 - 10
51 - 100	11 - 15	26 - 50	11 - 15	11 - 15
101 - 300	16 - 20	51 - 75	16 - 20	16 - 20
301 - 1000	21 - 25	76 - 100	21 - 25	21 - 25
over 1000	over 25	over 100	over 25	over 25

Note # = technical staff who are not in manufacturing and not in quality control

7. If you employ technical staff, as indicated in column (b) above, what functions do they perform?
(please tick all which apply)

- Technology research
- New products
- Existing product improvements
- Customer technical service

8. Where are your **major** manufacturing facilities located? (please indicate city and country for each major facility)

.....
.....

9. Please give a brief description of the products you **supply**:

.....
.....

10. Please give a brief description of the products you **manufacture**:

.....
.....

11. For which ISO standards is your Company accredited? (please tick all which apply)

- ISO 9001 series
- ISO 14001 series
- Other (please specify below)

.....
.....

12. Which European or local product approvals does your Company hold?

.....
.....

13. On which European, international or national standards committees is your Company represented directly?

.....
.....

14. Would your Company be prepared to participate in the confidential market statistics exercises every year?
(please tick one)

- Yes
- No

Thank you for completing the questionnaire. Now send the form to the ESA (address below), which will initiate the membership application process.